Steven – Sales Manager

Hi I hope you are doing well. We need to improve our Internet Sales reports and we need to move from static sales report to visual dashboards.

Essentially we need to focus it on how much we have sold of what products to which clients and how it has been over time.

Seeing at each sales person works on different sales products and customers it would be beneficial to filter them also.

We measure our numbers against budget so I added that In a spreadsheet so we can compare our values against performance.

The budget is for 2021 and we usually look 2 years back in time when we do analysis for sales.

Let me know if you need anything else.

//Steven